

Kerlink Licenses Low-Power IoT Reference Design Solution To Kaertech, a Leading Provider of Connected Objects

Solution Gives Designers, Software Developers, Architects and Operation Engineers Step-by-Step Directions for Quickly Conceiving & Producing LoRa End-Devices



PRESS RELEASE

Thorigné-Fouillard – Jan. 29, 2019, 06:00 p.m. CET – **Kerlink** (ALKLK - FR0013156007), a specialist and global leader in solutions dedicated to the Internet of Things (IoT), and **Kaertech**, a global provider of made-to-order connected objects, today announced that Kaertech has licensed Kerlink's Low Power IoT (LPIoT) Reference Design solution to design and manufacture LoRa™ devices for its customers.

Kaertech helps startups, SMEs and large corporations in the telecommunications, electronics, consumer electronic goods, household appliances and industrial-products sectors design innovative connected devices and services by combining expertise in electrical, mechanical and software engineering with its broad experience in system architecture and product definition.



"Kerlink's LPIoT Reference Design solution accelerates time to market from concept to finished product by eliminating months of product-development time and can cut overall R&D costs by up to 30 percent," said Matthieu Delporte, Kaertech general manager and CFO. "It is a logical and strategic addition to Kaertech's suite of services for companies around the world that are deploying LoRaWAN™ networks for rapid, reliable and energy-efficient IoT connectivity."

Kerlink [LPIoT Reference Design](#) gives designers, software developers, architects and operation engineers step-by-step directions for quickly conceiving and producing IoT connected end-devices that deliver high performance, low energy consumption and optimized radio performance, as well as robustness and reliability in the field. It is continuously updated with the latest specifications and standards.

"Kerlink's reference design solution is a complete package of hardware, software, tools and recommendations - design and components - to prototype and produce cost-efficient final products in a very short time to market," said Didier Larrieu, vice president – Kerlink Advanced Services Business Unit. "Pairing it with Kaertech's offerings gives large and small companies the means to quickly and reliably deploy the customized LoRaWAN applications they require."

"As a globally recognized maker of connected objects, Kaertech provides full turnkey services with state-of-the-art product design and advanced manufacturing services," said company CEO Michael Bouffaut. "Kerlink's reference design system supports our objective to provide customers with an all-inclusive solution that offers R&D engineering and manufacturing services for telecommunication products, multi-media tools, electronic modules, consumer electronic goods, household appliances and industrial products."

Kerlink will demonstrate its solutions during **Mobile World Congress** at **Kerlink's booth (8.0 C11)**, Feb. 25-28.

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About Kerlink Group

Kerlink Group is a leading global provider of end-to-end network solutions for the Internet of Things (IoT), serving telecom operators, businesses and public authorities worldwide. Its growing suite of turnkey IoT services includes network planning, design and operational management that maximizes performance of its market-leading, carrier-grade infrastructure offering. The Group, widely recognized for its IoT expertise, also continually introduces innovative value-added services, such as network-based geolocation, remote end-device management and low-power IoT reference design, which allows its customers to quickly bring to market IoT-ready devices and to imagine innovative business models to monetize their deployments.

In just over 10 years, more than 100,000 Kerlink installations have been deployed in more than 69 countries. In 2017 Kerlink supplied more than 330 customers, including major telecom operators such as Tata Communications, and service providers such as GrDF and Suez. The company's solutions are enabling IoT networks worldwide with major deployments in Europe, South Asia, South America and Oceania. Kerlink, a co-founder and board member of the LoRa Alliance™, has invested more than €10 million in research in the past three years. In 2017, Kerlink Group generated revenues of nearly €25 million, more than 50 percent internationally. Since 2013, it has posted average annual growth of more than 62 percent. It has been listed on Euronext Growth Paris since May 2016 and was added to the EnterNext PEA-PME 150, an index of 150 fast-growing French SMEs, in 2017.

For more information, visit www.kerlink.com or follow us on Twitter @kerlink_news.

About Kaertech

Founded in 2009, Kaertech is a full turnkey solutions provider for the most complex projects. It offers design and manufacturing, cloud-based services, mobile application development, procurement, logistics and support for companies in the communication, electronics, consumer goods, medical and other industries. It is certified for the production of medical devices and is known for its attention to detail and quality requirements throughout all aspects of product manufacturing. The company, which is based in Hong Kong and has offices in Paris and New York and a manufacturing site in Manila, is part of the Baracoda Group. Visit www.kaertech.com.

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Upcoming events

2018 Results : April 16th 2019 after close of trade

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