

Kerlink Connects with Leading Turkish IoT Network Provider To Accelerate Adoption of LoRa® Technology in Eurasia



PRESS RELEASE

Thorigné-Fouillard, France – July 19, 2018, 06:00 p.m. CET – **Kerlink** (ALKLK - FR0013156007), a specialist and global leader in solutions dedicated to the Internet of Things (IoT), today announced plans to expand its presence in Turkey, in partnership with the nationwide IoT network-solutions distributor, [NetOP Technology](#).

The Turkish company designs and manufactures more than 60 types of low-power, wide-area network (LPWAN) sensors, and provides end-to-end IoT solutions for vertical markets with its hardware and software. NetOP Technology's sensors support an extensive range of applications in industrial control, logistics, smart buildings, smart cities, smart agriculture, smart health care and other widely used IoT applications.

"Previously, we have had to decline some IoT business opportunities because available solutions did not meet the users' needs for device battery life, data-transmission range and connectivity fees," said Olcay Taysi, NetOP's CEO. "LoRa® technology overcomes these challenges and enables us to support projects in all the key applications that Turkish industry and cities are ready to launch. We have validated Kerlink gateways and solutions with the NetOP sensor family in a plug-and-play system that will help our customers to quickly begin experiencing the benefits of the IoT."

"NetOP has an innovative business model, with patented technologies, that connects thousands of IoT devices for companies, cities and farmers," said Ermeline Lebon, head of Kerlink channel sales. "Combined with Kerlink's global solutions, our end-to-end package will enable NetOP's customers to deploy their own IoT networks with low capital expense."

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About Kerlink Group

Kerlink Group is a global leading provider of end-to-end network solutions for the Internet of Things (IoT), serving telecom operators, businesses and public authorities worldwide. Its growing suite of turnkey IoT services includes network planning, design and operational management that maximizes performance of its market-leading, carrier-grade infrastructure offering. The Group, widely recognized for its IoT expertise, also continually introduces innovative value-added services, such as network-based geolocation, remote end-device management and low-power IoT reference design, which allows its customers to quickly bring to market IoT-ready devices and to imagine innovative business models to monetize their deployments.

In just over 10 years, more than 100,000 Kerlink installations have been deployed in more than 69 countries. In 2017 Kerlink supplied more than 330 customers, including major telecom operators such as Tata Communications, and service providers such as GrDF and Suez. The company's solutions are enabling IoT networks worldwide with major deployments in Europe, South Asia, South America and Oceania. Kerlink, a co-founder and board member of the LoRa Alliance™, has invested more than €10 million in research in the past three years. In 2017, Kerlink Group generated revenues of nearly €25 million, more than 50 percent internationally. Since 2013, it has posted average annual growth of more than 62 percent. It has been listed on Euronext Growth Paris since May 2016 and was added to the EnterNext PEA-PME 150, an index of 150 fast-growing French SMEs, in 2017.

For more information, visit www.kerlink.com or follow us on Twitter @kerlink_news.

About NetOp

NetOP designs and manufactures hardware based on Low Power Wide Area Networks (LPWAN) with a complete hardware management platform and software development kit (SDK) for Internet of Things (IoT) market. NetOP's low energy wireless cloud sensor family is modular and ready to integrate with any IoT platforms with known IoT connectivity protocols. There are more than 60 sensors in NetOp's portfolio and they have an innovative, patented and unique structure that combine with each other to bring thousands of IoT devices to the market.

For more information, visit www.netop.io

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Upcoming events

Revenue in the first half of 2018: 31 July 2018 after close of trade

www.kerlink.com



NetOp contact:

Olcay TAYSI
olcay.taysi@netop.io



Investors contact:

Actifin
Benjamin Lehari
+33 (0)1 56 88 11 25
blehari@actifin.fr



Press and Market Analysts contact:

Mahoney Lyle
Céline Gonzalez
+33 (0) 6 75 85 60 42
cgonzalez@mahoneyle.com

Financial Press contact:

Actifin
Isabelle Dray
+33 (0) 1 56 88 11 29
idray@actifin.fr



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